

Center for Adoption Support and Education, Inc.

**Financial Statements
(With Supplementary Information)
Independent Auditor's Reports,
and Additional Reports Required by
The Uniform Guidance**

**December 31, 2018
(With December 31, 2017 Summarized
Comparative Financial Information)**

Center for Adoption Support and Education, Inc.

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Independent Auditor's Report

To the Board of Directors
Center for Adoption Support and Education, Inc.
Burtonsville, Maryland

Report on the Financial Statements

We have audited the accompanying financial statements of Center for Adoption Support and Education, Inc. ("C.A.S.E."), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities and change in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Center for Adoption Support and Education, Inc. as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Summarized Comparative Information

We have previously audited C.A.S.E.'s 2017 financial statements and we expressed an unmodified opinion on those statements in our report dated July 2, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Emphasis of Matter - Change in Accounting Principle

As discussed in Note 1 to the financial statements, CASE adopted the Financial Accounting Standards Board's ("FASB") Accounting Standards Update ("ASU") No. 2016-14, *Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities* as of and for the year ended December 31, 2018. The requirements of the ASU have been applied retrospectively to all periods presented as permitted by the standard. Our opinion is not modified with respect to this matter.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* ("CFR") Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 27, 2019 on our consideration of C.A.S.E.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of C.A.S.E.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering C.A.S.E.'s internal control over financial reporting and compliance.



Bethesda, Maryland
June 27, 2019

Center for Adoption Support and Education, Inc.

**Statement of Financial Position
December 31, 2018
(with Summarized Comparative Financial Information for 2017)**

Assets

	2018	2017
Current assets		
Cash and cash equivalents	\$ 589,657	\$ 391,543
Restricted cash and cash equivalents	16,800	250,000
Investments	44,271	8,094
Accounts receivable, net	701,718	553,867
Pledges receivable, current portion, net	350,763	-
Inventory	9,224	8,923
Prepaid expenses	84,279	59,533
Total current assets	1,796,712	1,271,960
Property and equipment, at cost		
Furniture and equipment	153,304	82,071
Leased equipment	76,221	76,221
Leasehold improvements	3,956	3,956
Website	92,597	92,597
	326,078	254,845
Less accumulated depreciation and amortization	(192,328)	(146,057)
	133,750	108,788
Long-term investments	785,162	-
Long-term pledges receivable, net	117,104	-
Other assets - deposits	28,325	9,965
	\$ 2,861,053	\$ 1,390,713

Center for Adoption Support and Education, Inc.

**Statement of Financial Position
December 31, 2018
(with Summarized Comparative Financial Information for 2017)**

Liabilities and Net Assets

	2018	2017
Current liabilities		
Capital lease obligations, current portion	\$ 15,591	\$ 15,056
Accounts payable and accrued liabilities	378,915	260,880
Accrued salaries and related benefits	229,043	186,138
Deferred revenue	75,234	28,350
Deferred rent abatement, current portion	21,680	19,554
Total current liabilities	720,463	509,978
Long-term liabilities		
Capital lease obligations, net of current portion	2,607	18,199
Deferred rent abatement, net of current portion	6,664	28,344
Total long-term liabilities	9,271	46,543
Total liabilities	729,734	556,521
Net assets		
Net assets without donor restrictions	711,384	449,780
Net assets with donor restrictions	1,419,935	384,412
Total net assets	2,131,319	834,192
	\$ 2,861,053	\$ 1,390,713

See Notes to Financial Statements.

Center for Adoption Support and Education, Inc.

**Statement of Activities and Change in Net Assets
Year Ended December 31, 2018
(with Summarized Comparative Financial Information for 2017)**

	2018			2017
	Without donor restrictions	With donor restrictions	Total	Total
Revenue and support				
Contributions	\$ 448,820	\$ 1,190,107	\$ 1,638,927	\$ 699,408
Grants	4,592,666	168,400	4,761,066	3,570,092
Counseling	621,546	-	621,546	599,395
Trainings and publications	169,393	-	169,393	124,654
Interest and investment income (loss), net	2,711	(10,993)	(8,282)	1,903
Training adoption competency	145,500	-	145,500	169,500
Special events, net of direct expenses of \$112,454 for 2018 and \$103,835 for 2017	319,655	99,316	418,971	351,389
Other revenue	32,016	-	32,016	48,701
Net assets released - satisfaction of restrictions	411,307	(411,307)	-	-
Total revenue and support	6,743,614	1,035,523	7,779,137	5,565,042
Expenses				
Program services				
Counseling	2,496,699	-	2,496,699	1,525,294
Education resources and trainings	279,204	-	279,204	266,707
Publications	65,540	-	65,540	39,784
Training adoption competency	158,191	-	158,191	173,914
Youth development	34,015	-	34,015	154,335
National initiatives	2,413,725	-	2,413,725	2,247,192
Total program services	5,447,374	-	5,447,374	4,407,226
Supporting services				
General and administrative	706,200	-	706,200	431,018
Fundraising	328,436	-	328,436	273,283
Total supporting services	1,034,636	-	1,034,636	704,301
Total expenses	6,482,010	-	6,482,010	5,111,527
Change in net assets	261,604	1,035,523	1,297,127	453,515
Net assets at beginning of year	449,780	384,412	834,192	380,677
Net asset at end of the year	<u>\$ 711,384</u>	<u>\$ 1,419,935</u>	<u>\$ 2,131,319</u>	<u>\$ 834,192</u>

See Notes to Financial Statements.

Center for Adoption Support and Education, Inc.

**Statement of Functional Expenses
Year Ended December 31, 2018
(with Summarized Comparative Financial Information for 2017)**

	Counseling	Education resources and trainings	Publications	Training adoption competency	Youth development	National initiatives	Total program services	General and administrative	Fundraising	Total supporting services	Total 2018	Total 2017
Salaries	\$ 1,272,330	\$ 94,674	\$ 11,452	\$ 24,818	\$ 15,681	\$ 645,794	\$ 2,064,749	\$ 479,059	\$ 150,976	\$ 630,035	\$ 2,694,784	2,200,881
Benefits	196,901	15,135	1,718	126	2,730	111,881	328,491	98,751	22,646	121,397	449,888	335,039
Communications	20,204	1,420	-	-	-	5,517	27,141	20,597	-	20,597	47,738	26,381
Occupancy	183,173	920	6,666	-	-	20,805	211,564	34,268	16,558	50,826	262,390	228,056
Depreciation and amortization	-	-	-	-	-	-	-	46,271	-	46,271	46,271	36,879
Equipment repairs and maintenance	71,087	-	-	-	-	9,265	80,352	47,989	-	47,989	128,341	50,094
Travel	46,288	3,973	8,392	2,515	7,859	198,207	267,234	35,983	3,462	39,445	306,679	255,238
Insurance	1,545	-	-	-	-	-	1,545	8,890	-	8,890	10,435	12,962
Interest	-	-	-	-	-	-	-	1,380	-	1,380	1,380	1,529
Consultants and professional services	87,593	4,425	6,500	34,815	2,932	16,532	152,797	115,235	102,745	217,980	370,777	271,084
Training	2,843	-	-	-	-	1,024	3,867	3,903	1,133	5,036	8,903	9,693
Postage and printing	6,689	158	4,891	55	2,301	35,290	49,384	22,683	11,653	34,336	83,720	29,443
Evaluation	52,680	22,728	-	43,632	-	-	119,040	-	-	-	119,040	107,588
Cost of goods sold	776	205	21,525	25	-	-	22,531	-	-	-	22,531	20,411
Office expenses	2,044	-	-	-	-	99	2,143	2,178	180	2,358	4,501	4,073
Supplies and materials	11,511	112	406	1,108	2,512	29,546	45,195	8,108	1,019	9,127	54,322	26,608
Partner payments	455,773	135,197	-	51,000	-	1,056,726	1,698,696	-	-	-	1,698,696	1,349,177
Advertising and marketing	7,218	-	-	-	-	55,066	62,284	43,982	914	44,896	107,180	85,060
Dues and subscriptions	160	-	-	-	-	799	959	1,700	1,704	3,404	4,363	9,628
Miscellaneous	1,550	257	3,990	-	-	-	5,797	38,828	15,446	54,274	60,071	51,703
Overhead allocation	76,334	-	-	97	-	227,174	303,605	(303,605)	-	(303,605)	-	-
Total expenses	\$ 2,496,699	\$ 279,204	\$ 65,540	\$ 158,191	\$ 34,015	\$ 2,413,725	\$ 5,447,374	\$ 706,200	\$ 328,436	\$ 1,034,636	\$ 6,482,010	\$ 5,111,527

See Notes to Financial Statements.

Center for Adoption Support and Education, Inc.

Statement of Cash Flows
Year Ended December 31, 2018
(with Summarized Comparative Financial Information for 2017)

	2018	2017
Cash flows from operating activities		
Change in net assets	\$ 1,297,127	\$ 453,515
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities		
Depreciation and amortization	46,271	36,879
Bad debt expense	1,982	4,905
Realized gain on sale of investments	(2,145)	-
Unrealized loss (gain) on investments	30,371	(964)
Donated investments	(533,650)	-
Contributions and grants restricted for long-term purposes	(897,430)	-
Changes in		
Accounts receivable	(149,833)	(200,718)
Pledges receivable	(105,459)	-
Inventory	(301)	(384)
Prepaid expenses	(24,746)	(6,533)
Deposits	(18,360)	(1,700)
Accounts payable and accrued liabilities	118,035	80,736
Accrued salaries and related benefits	42,905	24,432
Deferred revenue	46,884	(13,400)
Deferred rent abatement	(19,554)	(14,030)
Net cash provided by (used in) operating activities	(167,903)	362,738
Cash flows from investing activities		
Purchases of property and equipment	(71,233)	(29,456)
Purchases of investments	(328,822)	(128,789)
Proceeds from sale of investments	12,907	125,011
Net cash used in investing activities	(387,148)	(33,234)
Cash flows from financing activities		
Payment on line of credit	(50,000)	(25,000)
Proceeds from line of credit	50,000	25,000
Payments on capital lease obligations	(15,057)	(14,538)
Collection of contributions and grants restricted for long-term purposes	535,022	-
Change in restricted cash and cash equivalents	233,200	(250,000)
Net cash provided by (used in) financing activities	753,165	(264,538)
Net increase in cash and cash equivalents	198,114	64,966
Cash and cash equivalents, beginning of year	391,543	326,577
Cash and cash equivalents, end of year	\$ 589,657	\$ 391,543
Supplemental disclosure of cash flow information		
Interest paid	\$ 1,380	\$ 1,529

See Notes to Financial Statements.

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

Note 1 - Organization and summary of significant accounting policies

Organization

Center for Adoption Support and Education, Inc. ("C.A.S.E.") was incorporated in 1998, to provide pre- and post-adoption counseling and education services to foster and adoptive families, educators, child welfare staff and mental health providers in the Maryland, Northern Virginia, and Washington, D.C. areas. C.A.S.E. combines best practice and innovation to provide specialized therapy, training, and resources to support permanency for children and promote the healthy growth and development of families, both locally and nationally.

The program services provided by C.A.S.E. include:

Counseling - As a private, nonprofit support center for adoptive families, each year C.A.S.E. provides culturally sensitive mental health services to over 500 prospective adoptive parents, foster and adoptive youth/teens, adult adoptee's and their families, in Maryland, Northern Virginia, and Washington, D.C. C.A.S.E. addresses common developmental issues and social-emotional challenges frequently shared by foster youth, adoptee's, and their families. Post-adoption care involves early intervention measures to ensure that adoptive families can thrive. C.A.S.E. staff are a multi-disciplinary team bringing together expertise in the field of social work, family therapy, trauma informed care, expressive therapy and education to address the unique needs of this population. C.A.S.E. combines best practices and innovation to provide premiere counseling services to advance permanency for children and the healthy growth and development of families.

Wendy's Wonderful Kids, The Dave Thomas Foundation for Adoption has awarded C.A.S.E. 2 grants to implement the Wendy's Wonderful Kids evidenced based proactive, child-focused recruitment model in the state of Maryland targeted exclusively on moving the longest-waiting children from foster care into adoptive families.

C.A.S.E. is leading "The Partnership for Strong Adoptions" initiative with Catholic Charities and Lutheran Family Services through funding from the Virginia Department of Social Services to offer post-adoption case management services to help adoptive families in Virginia access appropriate services and resources through community-based linkage and referral, education and advocacy.

Education resources and trainings - C.A.S.E.'s training programs and educational forums integrate theory, research and best and innovative practices designed by our experts in pre- and post-adoption support to meet the specific needs of local, national and international adoption communities. C.A.S.E. offers more than 20 different customized, in-person, and virtual trainings for parents, children and professionals. In 2018, C.A.S.E. provided 51 in-person and or virtual trainings locally, nationally and internationally to over 2,400 professionals, parents and children. C.A.S.E. also offers a monthly *Strengthening Your Family* webinar series, reaching more than 3,400 registrants across all 50 states and 8 countries in 2018 alone.

Publications - C.A.S.E. publications educate families, professionals, and the community about the unique joys and challenges of adoption. C.A.S.E. staff members continue to author books, articles, and fact sheets to further educate parents and professionals.

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
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C.A.S.E. publications include a monthly e-newsletter, *Beneath The Mask: Understanding Adopted Teens*, *S.A.F.E. at School*, *The Whole Me* and *W.I.S.E. Up! Powerbook*, *52 Ways to Talk about Adoption* and the newest publication released in 2018, *Beneath The Mask: For Teen Adoptees*.

Training adoption competency ("TAC") - TAC is a national evidenced informed, rigorously evaluated manualized training program, developed and owned by C.A.S.E to provide licensed mental health professionals with the clinical skills they need to provide quality clinical services to adopted persons, birth families, prospective adoptive parents and adoptive families and kinship families. TAC is competency based, using a definition of an adoption competent mental health professional and 18 clinical competencies vetted nationally with a National Advisory Board of adoption experts, parents and adopted persons. Since 2009, TAC training has been replicated with 95 cohorts, training over 1,448 professionals. Currently, TAC is being offered in 17 sites throughout the United States with 19 training partners. Refer to www.adoptionsupport.org for specific localities.

National initiatives -

The National Adoption Competency Mental Health Training Initiative ("NTI") aims to enhance the capacity of child welfare professionals and mental health practitioners to better understand and address the mental health and developmental needs of children moving to or having achieved permanency through adoption or guardianship. Through this initiative, child welfare professionals and mental health practitioners in all States, Tribes and Territories will have access to two state of the art, evidence-informed, standardized web-based trainings to provide the casework and clinical practices to promote child well-being and family stability. It was established in October 2014 through a five-year, \$9 million cooperative agreement with the Children's Bureau, Administration of Children and Families, Department of Health and Human Services. NTI was piloted in 8 states: California, Illinois, Maine, Minnesota, South Carolina, Oklahoma, Tennessee, Washington, and with the Cherokee Nation. The training pilot for Child Welfare Professionals ended January 30, 2018 with over 6,000 participants and a completion rate of 72.5%. The training pilot for Mental Health Professionals ended September 30, 2018 with over 2,100 professionals participating and a completion rate of 69%. NTI was evaluated by the University of Maryland, School of Social Work.

C.A.S.E. is partnering with Spaulding for Children, the lead agency, on two national initiatives to develop state of the art, culturally appropriate training for foster and adoptive parents and guardians. These initiatives are both funded through a cooperative agreement with the Administration on Children Youth and Families, Children's Bureau.

- **CORE TEEN** *Critical Ongoing Resource Family Education* - partners include Bruce Perry/ChildTrauma Academy, North American Council on Adoptable Children (NACAC) and Wayne State University
- **NTDC** *National Training and Development Curriculum* - partners include Bruce Perry/ChildTrauma Academy, NACAC, National Council for Adoption ("NCFA") and the University of Washington.

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

Basis of accounting

The accompanying financial statements of C.A.S.E. have been prepared on the accrual basis of accounting and, accordingly, revenue is recognized when earned and expenses are recognized when the obligations are incurred.

Prior year information

The financial statements include certain prior-year summarized comparative totals as of and for the year ended December 31, 2017. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with C.A.S.E.'s financial statements for the year ended December 31, 2017, from which the summarized information was derived.

Estimates

Management uses estimates and assumptions in preparing these financial statements in conformity with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Income tax status

C.A.S.E. is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. C.A.S.E. is not a private foundation. C.A.S.E. believes that it has appropriate support for any tax positions taken, and, as such, does not have any uncertain tax positions that are material to the financial statements. C.A.S.E. recognizes interest expense and penalties related to unrecognized tax benefits, if any, in general and administrative expenses on the statements of activities and change in net assets. During the years ended December 31, 2018 and 2017, C.A.S.E. did not have net tax income from unrelated business activity; therefore, there is no provision in these financial statements for income taxes or interest and penalties related to unrecognized tax benefits. Tax years prior to 2015 are no longer subject to examination by the IRS or the tax jurisdiction of the state of Maryland.

Cash and cash equivalents

C.A.S.E. considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents that are not held in the investment portfolio.

C.A.S.E. maintained balances of cash and cash equivalents in excess of Federal Deposit Insurance Corporation ("FDIC") coverage. The amount of uninsured deposits at December 31, 2018 was approximately \$186,000.

Restricted cash and cash equivalents

Restricted cash and cash equivalents includes cash in a bank account which is considered with donor restrictions for the endowment fund. These amounts are for long-term purposes and recorded separately on the statements of financial position.

Investments

Investments consist of money funds, certificates of deposit with original maturities in excess of three months, mutual funds, and stocks. Investments in mutual funds and stocks are reported at their fair value based on quoted market prices provided by independent investment managers. Certificates of deposit are considered debt securities and, therefore, are recorded at fair value. Realized and unrealized gains and losses are included in interest and investment income (loss) in the statement of activities and change in net assets. Donated investments are reflected as contributions at their

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**Notes to Financial Statements
December 31, 2018 and 2017**

fair values at date of receipt. Money market funds held in investment accounts with investment institutions are classified as investments on the statements of financial position. Investments subject to donor restrictions are classified as long-term investments on the statements of financial position.

C.A.S.E. received donated investments with a fair value of \$533,650 and \$0 for the years ended December 31, 2018 and 2017, respectively.

Accounts receivable

C.A.S.E. records accounts receivable, net of an allowance for doubtful accounts. The allowance is determined based on a review of the estimated collectability of the specific assets, plus a general provision based on historical loss experience and existing economic conditions. Uncollectible amounts are charged off against the allowance for doubtful accounts once management determines an amount, or a portion thereof, to be uncollectible. As of December 31, 2018 and 2017, management deemed all accounts receivables to be collectible and, as such, no allowance for doubtful accounts has been provided for in these financial statements. Bad debt expense was \$1,982 and \$4,905 at December 31, 2018 and 2017, respectively.

Pledges receivable

Unconditional promises to give that are expected to be collected within one year are reflected as current pledges receivable and recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are reflected as long-term pledges receivable and recorded at the present value of their net realizable values. The discount on long-term pledges receivable is computed using a risk-free interest rate at the time the promise is made. Amortization of the discount is included in contributions. C.A.S.E. records pledge receivable, net of an allowance for doubtful accounts. The allowance is determined based on a review of the estimated collectability of the specific assets, plus a general provision based on historical loss experience and existing economic conditions. Uncollectible amounts are charged off against the allowance for doubtful accounts once management determines an amount, or a portion thereof, to be uncollectible. As of December 31, 2018 and 2017, management deemed all pledges receivables to be collectible and, as such, no allowance for doubtful accounts has been provided for in these financial statements.

Inventory

Inventory consists of publications, which are stated at the lower of cost or market value using the first-in, first-out method.

Property and equipment

Property and equipment in excess of \$1,000 with an estimated useful life of more than one year is capitalized and stated at cost. Depreciation and amortization is provided over the estimated useful lives of the respective assets, ranging from three to seven years, on a straight-line basis. Leasehold improvements are amortized over the shorter of the useful life or the term of the lease. The website is amortized over its estimated useful life (five years).

Deferred revenue

Deferred revenue consists of sponsorships and grant funding received in advance of the incurred related expenses. Revenue is recognized when the related event or expense have occurred.

Net assets

C.A.S.E.'s net assets are classified into the following categories:

Net assets without donor restrictions - these net assets are available for the operation of C.A.S.E.

Center for Adoption Support and Education, Inc.

Notes to Financial Statements December 31, 2018 and 2017

Net assets with donor restrictions - these net assets include contributions and grants subject to donor-imposed stipulations that will be met by the actions of C.A.S.E, the passage of time, or whose use is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by C.A.S.E.'s actions. Net assets with donor restrictions become net assets without donor restrictions when the contributions or grants are used for their restricted purposes, or when the time restrictions expire, at which time they are reported in the statements of activities and change in net assets as net assets released from restrictions.

Revenue recognition

C.A.S.E. recognizes contributions and grants, including unconditional promises to give, at fair value, when received. Contributions and grants are reported as without donor restrictions revenue and support unless specifically restricted by the donor or by law. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as revenue and support with donor restrictions.

C.A.S.E. receives funding under grants and contracts from the U.S. Government and other grantors for direct and indirect program costs. This funding is subject to contractual restrictions, which must be met through incurring qualifying expenses for particular programs. Accordingly, such grants are considered exchange transactions and are recorded as without donor restrictions revenue to the extent that related expenses are incurred in compliance with the criteria stipulated in the grant agreements. Grant funding received in advance of incurring the related expenses is recorded as deferred revenue.

Special events revenue for the years ended December 31, 2018 and 2017 includes \$99,316 and \$59,320, respectively that is restricted for counseling fees – family assistance and staff training.

Fees for counseling, trainings and conferences are recognized as earned when the project work is completed or when the related event has occurred.

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and change in net assets. Costs incurred by a program or supporting service are charged directly to that service. Other general and administrative costs have been allocated based on an overhead allocation. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Reclassifications

Certain amounts in the 2017 summarized comparative information have been reclassified to conform to the 2018 financial statements.

Change in accounting principle

For the year ended December 31, 2018, C.A.S.E. adopted Financial Accounting Standards Board ("FASB") Accounting Standard Update ("ASU") No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. This update addresses the complexity and understandability of net asset classification and provides information about liquidity and availability of resources. A key change under ASU 2016-14 is the terminology of net asset classes used in these financial statements. Amounts previously reported as unrestricted net assets are now reported as net assets without donor restrictions and amounts previously reported as

Center for Adoption Support and Education, Inc.

Notes to Financial Statements
December 31, 2018 and 2017

temporarily restricted and permanently restricted net assets, if applicable, are now reported as net assets with donor restrictions. Additionally, ASU 2016-14 requires a presentation of expenses on a functional basis. The changes required by the update have been applied retrospectively to all periods presented.

Subsequent events

C.A.S.E. has evaluated events and transactions for potential recognition or disclosure through June 27, 2019, the date the financial statements were issued.

Note 2 - Liquidity and availability of resources

C.A.S.E. regularly monitors liquidity to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. C.A.S.E. has various sources of liquidity at its disposal, including cash and cash equivalents, investments, and its line of credit.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, C.A.S.E. considers all expenditures related to its ongoing activities. In addition to financial assets available to meet general expenditures over the next 12-months, C.A.S.E. operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. At December 31, 2018, the following tables reflect the total financial assets held by C.A.S.E. and the amounts of those financial assets that could be readily be made available within one year of the statement of financial position date to meet general expenditures:

Financial assets	
Cash and cash equivalents	\$ 606,457
Accounts receivable, net	701,718
Pledges receivable, net	467,867
Investments	<u>829,433</u>
	2,605,475
Less those unavailable for general expenditure within one year due to:	
Restricted cash and cash equivalents for donor restricted endowments	(16,800)
Investments subject to donor restrictions	(785,162)
Current pledges restricted for donor restricted endowments	(309,803)
Long-term pledges receivable due in excess of one year	<u>(117,104)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 1,376,606</u>

As noted in Note 5, in January 2019, C.A.S.E. has an additional \$350,000 available to draw upon from their line of credit to meet general expenditures.

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

Note 3 - Investments

Investments consist of the following at December 31:

	2018	2017
Money Funds	\$ 80,006	\$ -
Certificates of Deposit	380,873	-
Equities - Mutual Funds	270,393	4,519
Equities - Stocks	98,161	3,575
	\$ 829,433	\$ 8,094

Interest and investment income (loss), net consists of the following for the years ended December 31:

	2018	2017
Dividend income	\$ 15,487	\$ 189
Interest income	4,605	750
Unrealized gain (loss) on investments	(30,371)	964
Realized gain on investments	2,145	-
Investment fees	(148)	-
	\$ (8,282)	\$ 1,903

Note 4 - Pledges receivable

Pledges receivable consist of the following at December 31:

	2018	2017
Pledges receivable less than one year	\$ 350,763	\$ -
Pledges receivable in one to five years	124,652	-
Total pledges receivable	475,415	-
Less discount to present value	7,548	-
Pledges receivable, net	467,867	-
Less current portion	(350,763)	-
Pledges receivable, net of current portion	\$ 117,104	\$ -

Pledges receivable due in excess of one year were discounted based on a discount rate of 4.25%.

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

Note 5 - Lines of credit

C.A.S.E. had a \$250,000 bank line of credit, which matured December 31, 2018. Amounts borrowed under this agreement bear interest at the Wall Street Journal's prime rate minus 0.5%, with a minimum interest rate of 4.0%. The line of credit was secured by any and all deposits or other sums at any time and any cash, securities, instruments or other property of the Borrower held at the bank.

In January 2019, C.A.S.E. obtained a \$350,000 bank line of credit with no maturity date and an annual renewal fee. Amounts borrowed under this agreement bears interest at the Wall Street Journal's prime rate plus 3.5%. The line of credit is secured by any and all property of C.A.S.E. whether such property is now existing or hereafter created.

Note 6 - Capital lease obligations

C.A.S.E. accounts for leases of office equipment as capital leases. The leases expire in 2019 and 2020. As of December 31, 2018, the cost and related accumulated amortization of the leased assets totaled \$76,221 and \$58,369, respectively. As of December 31, 2017, the cost and related accumulated amortization of the leased assets totaled \$76,221 and \$43,125, respectively.

Future minimum lease payments for both leases at December 31, 2018 are as follows:

	2019	\$	15,980
	2020		<u>2,626</u>
			18,606
Less amounts representing interest			<u>408</u>
			18,198
Current portion			<u>15,591</u>
Long-term portion		\$	<u><u>2,607</u></u>

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

Note 7 - Net assets with donor restrictions

Net assets with donor restrictions consist of the following at December 31:

	2018	2017
Corpus and expendable portion of Endowment Fund	\$ 1,147,429	\$ 250,000
Subject to passage of time	109,467	-
Subject to passage of time and purpose:		
Counseling fees - family assistance and staff training	116,918	60,680
The Community Foundation for the National Capital Region	-	1,520
Prince George's County Executive community partnership	271	7,843
Wise Up Gala Video	17,229	22,009
Website development	28,621	42,360
	\$ 1,419,935	\$ 384,412

The following net assets with donor restrictions were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors:

	2018	2017
Passage of time	\$ 44,855	\$ -
Training adoption competency	40,000	75,000
The Community Foundation for the National Capital Region	1,520	5,980
Prince George's County Executive community partnership	7,572	7,157
Growing together campaign	68,000	-
Staff gift cards	12,100	-
Clinical software	30,000	-
Gala photo backdrop	1,243	-
Fund development consultants		45,000
Dave Thomas Foundation - Wendy's Kids	128,400	169,350
Website development	13,739	13,739
Marketing and communications		10,000
Wise Up video	4,780	3,187
Counseling fees - family assistance and staff training	59,098	37,776
	\$ 411,307	\$ 367,189

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

Note 8 - Lease commitments

C.A.S.E. leases office space in seven different locations. The main office is in Burtonsville, Maryland, and C.A.S.E. also has offices in Prince George's County, Maryland; Annandale, Virginia; Bethesda, Maryland; Sterling, Virginia; Albany, New York; and Baltimore, Maryland.

The Burtonsville, Maryland office space is leased under an agreement, which originated in November 2008. In October 2013, C.A.S.E. signed an amendment to the lease, extending their lease term through October 31, 2018. In addition to the base rent, C.A.S.E. is responsible for a proportionate share of operating expenses and taxes and the lease included a rent abatement of 50% for the first four months of the lease. In March 2015, C.A.S.E. signed a lease for additional space at the Burtonsville, Maryland location, and extended their lease through October 31, 2019. There was a rent abatement of 100% for the first three months of the lease. In December 2018, C.A.S.E. signed a lease for new office space in Burtonsville, Maryland that commences October 1, 2019 and expires January 31, 2028 with an option to renew for an additional five years. In addition to the base rent, C.A.S.E. is responsible for a proportionate share of operating expenses and taxes and the lease included a rent abatement of 50% for the first eight months of the lease.

The Prince George's County, Maryland office space was leased under a month-to-month agreement and includes base rent and all operating expenses. In February 2019, C.A.S.E. signed a lease for this space that commences February 1, 2019 and expires January 31, 2020 with an option to renew for one year.

The Annandale, Virginia office space is leased under a lease that commenced April 2015 and expires September 2020. In addition to base rent, C.A.S.E. is responsible for a proportionate share of operating expenses and taxes. The lease includes a rent abatement of 100% for the first five months of the lease.

The Bethesda, Maryland office space was under an amended agreement which provided for use of the space for three days a week for certain timeframes. In May 2016, C.A.S.E. renegotiated the lease adding an additional day to the week that the space can be occupied by C.A.S.E. Base rent includes all operating expenses and taxes.

The Sterling, Virginia office space was leased under a 12-month agreement, which originated in September 2016 and expired December 2018. In December 2018, C.A.S.E. renewed the lease and the new lease commences January 1, 2019 and expires December 31, 2021. Base rent includes all operating expenses and taxes.

The Albany, New York office space is leased under an agreement that commenced September 1, 2018 and expires February 28, 2019 with an option to renew for six months.

The Baltimore, Maryland office space is leased under an agreement that commenced November 1, 2018 and expires January 31, 2019. In February 2019, C.A.S.E. renewed the lease and the new lease commences February 1, 2019 and expires January 31, 2020 with an option to renew for one year.

Accounting principles generally accepted in the United States of America require that the total rent commitment should be recognized on a straight-line basis over the term of the lease. Accordingly, the difference between the actual monthly payments and the rent expense being recognized for financial statement purposes is recorded as a deferred rent abatement in the statement of financial position.

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

The following is a schedule of the future minimum lease payments:

2019	\$	265,298
2020		241,525
2021		245,611
2022		201,675
2023 and beyond		<u>1,114,323</u>
	<u>\$</u>	<u>2,068,432</u>

Total rent expense for the years ended December 31, 2018 and 2017 was \$262,390 and \$228,056, respectively.

Note 9 - Retirement plan

C.A.S.E. provides retirement benefits to its employees through a defined contribution plan covering all full-time employees with 1,000 hours of eligible experience. C.A.S.E. matches 25% of each employee's contribution, up to 4% of gross wages. Contributions to the plan during the year ended December 31, 2018 and 2017 totaled \$13,468 and \$11,905, respectively.

Note 10 - Contingency

C.A.S.E. receives grants from various agencies of the United States Government which are subject to audit. Any adjustments to costs allowed under these grants as a result of government audit will be reflected in the period they are determined. Management is of the opinion that no material liability will result from such audit.

Note 11 - Endowments

As required by generally accepted accounting principles, net assets established with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Donor-restricted net assets - interpretation of relevant law

The Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") enacted into law in Maryland on April 14, 2009, as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, C.A.S.E. classifies as donor-restricted endowments (a) the original value of gifts to the donor-restricted endowment, (b) the original value of subsequent gifts to the donor-restricted endowment, and (c) accumulations to the donor-restricted endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity are subject to appropriation for expenditure by C.A.S.E. in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, C.A.S.E. considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The preservation of C.A.S.E. and the donor-restricted endowment fund
- (3) General economic conditions

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of C.A.S.E.
- (7) The investment policies of C.A.S.E.

Funds with deficiencies

From time to time, the fair value of the assets associated with individual donor-restricted endowments may fall below the level that the donor or UPMIFA requires C.A.S.E. to retain as a fund of perpetual duration (underwater endowments). C.A.S.E. has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At December 31, 2018, a fund with an original gift value of \$251,372, fair value of \$221,001 and deficiency of \$30,371 was reported in net assets with donor restrictions and are included in unrealized gain (loss) on investments.

Donor-restricted endowments' return objective and risk parameters

C.A.S.E.'s objectives are to invest in accordance with sound investment practices that emphasize long-term investment fundamentals. In establishing the investment objectives of C.A.S.E., the Authorized Decision Makers have taken into account the time horizon available for investment, the nature of C.A.S.E.'s cash flows and liabilities, and other factors that affect C.A.S.E.'s risk tolerance. Accordingly, the investment objective of the portfolio is growth and income. This investment objective:

- Is a diversified approach that emphasizes capital appreciation over the long term along with a stable source of current income;
- Implies a willingness to risk some declines in value over the short-term, so long as the portfolio is positioned to exhibit capital appreciation and generate some current income;
- Is expected to earn long-term returns in excess of the rate of inflation over full market cycles (net of spending and investment and administrative expenses), but may lag inflation in some environments;
- Diversifies the portfolio in order to provide opportunities for long-term growth and to reduce the potential for large losses that could occur from holding concentrated positions or over concentration of one particular asset class; and
- Recognizes that investment results over the long-term may lag those of other more aggressively invested portfolio's and hence experience lower price volatility which should lead to smoother results through difficult market environments. Nevertheless, this Endowment is expected to earn long-term return that compare favorably to appropriate market indexes.

Spending policy

The spending policy for the donor-restricted endowments is to make available an amount equal to approximately 5% of the market value of the previous fiscal year's asset balance. Special projects and difficult economic periods may require extraordinary distributions above the 5%. In such cases a Board resolution is required to authorize the additional amount. No spending will be authorized until the endowment reaches \$2 million in assets.

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

The corpus and expendable portion of the endowment net asset composition by type of fund at December 31, 2018 is as follows:

Donor-restricted endowment net assets, January 1, 2017	\$ -
Contributions	250,000
Interest, dividends, net of fees	-
Unrealized gain (loss) on investments	-
Realized gain on investments	-
Appropriations	-
	-
Donor-restricted endowment net assets, December 31, 2017	250,000
Contributions	908,422
Interest, dividends, net of fees	17,233
Unrealized loss on investments	(30,371)
Realized gain on investments	2,145
Appropriations	-
	-
Endowment net assets, December 31, 2018	\$ 1,147,429

Note 12 - Fair value

C.A.S.E. has determined the fair value of certain assets and liabilities through application of the *Fair Value Measurement* Topic of the FASB ASC. Fair values of assets and liabilities measured on a recurring basis at December 31, 2018 and 2017 are as follows:

	Fair value	Quoted prices in active markets for identical assets/liabilities (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<u>December 31, 2018</u>				
Money Funds	\$ 80,006	\$ 80,006	\$ -	\$ -
Certificates of Deposit	380,873	-	380,873	-
Equities - Mutual Funds	270,393	270,393	-	-
Equities - Stocks	98,161	98,161	-	-
	\$ 829,433	\$ 448,560	\$ 380,873	\$ -
<u>December 31, 2017</u>				
Money Funds	\$ -	\$ -	\$ -	\$ -
Certificates of Deposit	-	-	-	-
Equities - Mutual Funds	4,519	4,519	-	-
Equities - Stocks	3,575	3,575	-	-
	\$ 8,094	\$ 8,094	\$ -	\$ -

Center for Adoption Support and Education, Inc.

**Notes to Financial Statements
December 31, 2018 and 2017**

This FASB ASC topic establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and provide highest quality inputs. Level 2 inputs are based primarily on quoted prices for identical assets in inactive markets or similar assets in active or inactive markets or other significant observable inputs. Level 3 inputs provide the lowest quality inputs because there are no significant observable inputs. C.A.S.E. uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, C.A.S.E. measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 2 investments consist of certificates of deposit and are valued using a market approach from pricing sources utilized by investment managers. There have been no changes in the valuation methodologies during the current year. All assets have been valued using a market approach.

Supplementary Information

Center for Adoption Support and Education, Inc.

**Schedule of Expenditures of Federal Awards
Year Ended December 31, 2018**

Federal Grantor/Pass-Through Grantor Pass-Through Department/Program Title	Federal CFDA Number	Pass-Through Award Number	Expenditures	Expenditures to Subrecipients
Major Program Department of Health and Human Services: Adoption Opportunities	93.652	N/A	\$ 2,161,369	None
Adoption Opportunities Pass-Through Spaulding for Children	93.652	90CO1132-01-00	120,422	None
Adoption Opportunities Pass-Through Spaulding for Children	93.652	90CO1134-01-00	<u>144,832</u>	None
			<u>\$ 2,426,623</u>	

See Notes to Schedule of Expenditures of Federal Awards.

Center for Adoption Support and Education, Inc.

**Notes to Schedule of Expenditures of Federal Awards
Year Ended December 31, 2018**

Note 1 - Basis of presentation

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") includes the federal award activity of C.A.S.E. under programs of the federal government for the year ended December 31, 2018. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of C.A.S.E., it is not intended to and does not present the financial position, changes in net assets or cash flows of C.A.S.E.

Note 2 - Summary of significant accounting policies

- (1) Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following, as applicable, in the cost principles contained in Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"), wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- (2) C.A.S.E. has not elected to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Independent Auditor's Report on Internal Control over Financial Reporting and on
Compliance and Other Matters Based on an Audit of Financial Statements
Performed in Accordance with *Government Auditing Standards*

To the Board of Directors
Center for Adoption Support & Education, Inc.
Burtonsville, Maryland

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Center for Adoption Support and Education, Inc. ("C.A.S.E."), which comprise the statement of financial position as of December 31, 2018, the related statements of activities and change in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated June 27, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered C.A.S.E.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of C.A.S.E.'s internal control. Accordingly, we do not express an opinion on the effectiveness of C.A.S.E.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether C.A.S.E.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

CohnReznick LLP

Bethesda, Maryland
June 27, 2019

Independent Auditor's Report on Compliance for Each Major Program and on
Internal Control over Compliance Required by The Uniform Guidance

To the Board of Directors
Center for Adoption Support & Education, Inc.
Burtonsville, Maryland

Report on Compliance for Each Major Federal Program

We have audited Center for Adoption Support and Education, Inc. ("C.A.S.E.") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on C.A.S.E.'s major federal program for the year ended December 31, 2018. C.A.S.E.'s major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for C.A.S.E.'s major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about C.A.S.E.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for its major federal program. However, our audit does not provide a legal determination of C.A.S.E.'s compliance.

Opinion on Major Federal Program

In our opinion, C.A.S.E. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2018.

Report on Internal Control over Compliance

Management of C.A.S.E. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered C.A.S.E.'s internal control over compliance with the types of requirements that could have a direct and material effect on its major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for its major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of C.A.S.E.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



Bethesda, Maryland
June 27, 2019

Center for Adoption Support and Education, Inc.

**Schedule of Findings and Questioned Costs
December 31, 2018**

Section A - Summary of Auditor's Results

Financial Statements

- | | |
|--|-------------------|
| 1. Type of auditor's report issued on whether the financial statements audited were prepared in accordance with GAAP | <u>Unmodified</u> |
| 2. Internal control over financial reporting: | |
| a. Material weakness identified? | No |
| b. Significant deficiencies conditions identified that are not considered to be material weaknesses? | No |
| 3. Noncompliance material to the financial statements noted? | No |

Federal Awards

- | | |
|---|--------------------------------|
| 1. Internal control over major programs: | |
| a. Material weakness identified? | No |
| b. Significant deficiencies identified that are not considered to be material weaknesses? | None Reported |
| 2. Type of auditor's report issued on compliance for major programs | <u>Unmodified</u> |
| 3. Any audit findings disclosed that are required to be reported in accordance with 2CFR 200.516(a) | No |
| 4. Identification of major programs | |
| <u>Federal Grantor/CFDA Number</u> | <u>Name of Federal Program</u> |
| U.S. Department of Health and Human Services Program - CFDA #93.652 | Adoption Opportunities |
| 5. Dollar threshold used to distinguish between Type A and Type B programs | \$750,000 |
| 6. Auditee qualified as a low-risk auditee? | Yes |

Center for Adoption Support and Education, Inc.

**Schedule of Findings and Questioned Costs
December 31, 2018**

Section B - Financial Statement Audit Findings

There were no significant deficiencies, material weaknesses or instances of noncompliance related to the financial statements that are required to be reported in accordance with the Uniform Guidance.

Section C - Major Federal Award Program Findings and Questioned Costs

There were no significant deficiencies, material weaknesses or instances of noncompliance related to major federal programs that are required to be reported in accordance with Uniform Guidance.